

جدوى للإستثمار Jadwa Investment

Saudi Chartbook

Summary

Real Economy: December data showed healthy growth in consumer spending. Consumption growth in 2015 is likely to be strong following the recent Royal decrees.

Income Distribution In 2014, real income per capita grew by 1 percent year-on-year. Income inequality declined between 2007 and 2013 as measured by the GINI index.

Saudi Labor Market: The overall Saudi unemployment rate was unchanged at 11.7 in 2014. Annual growth in Saudi employment stood at 4.4 percent, mostly associated with employment growth by private rather than public entities.

Bank lending: Bank lending to the private sector recorded its second consecutive monthly decline in December.

Inflation: Data for December shows that CPI slowed for the fourth consecutive month.

Trade: Both non-oil exports and imports rebounded in November following a fall in the previous month.

Oil –Global: Oil prices dropped in January, month-on-month, as global oil balances remained in surplus.

Oil –Regional: Saudi production remained unchanged, month-onmonth, in December. The policy of cutting prices to maintain/expand market share resulted in Saudi exports increasing in November.

Exchange rates: In January, further quantitative easing (QE) by the European Central Bank (ECB) contributed to the euro approaching an 11 year low against US dollar.

Stock market: The TASI rose nearly 7 percent in January, month-onmonth. The recent Royal decrees, which reinforced the view that the government will not cut expenditure due to lower oil prices, will add renewed confidence to investors going forward.

Volumes: Average daily turnover declined 8 percent in January, month-on-month.

Valuations: TASI's price-to-earnings (PE) trended upwards moving just beyond the two year average in January.

Sectoral performance: A general uplift in investor sentiment saw all sectors, except for telecoms, performing positively in January.

Full year 2014 results: Net income of listed companies totaled SR114.7 billion in 2014, up by 9 percent, year-on-year.

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Real Economy

December data showed healthy growth in both cash withdrawals from ATMs and point of sale transaction. Consumption growth in 2015 is likely to be strong following the recent Royal decrees. Cement sales reached an all time high in December, while sales for 2014 grew by 0.8 percent year-on-year.

Indicators of consumer spending (year-on-year change) 65 55 45 35 (Percent) 25 15 5 -5 -15 Dec-10 Dec-11 Dec-12 Dec-13 Dec-14 Cash withdrawals from ATMs - Point of sale transactions HSBC/Markit Purchasing Managers Index (PMI) 65 60 55 Increasing rate of growth 50 Increasing rate of contraction 45 Dec-09 Oct-10 Jun-12 Apr-13 Feb-14 Dec-14 Aug-11 **Cement Sales** 5.5 5.0 4.5 mn tons) 4.0 3.5 3.0 2010 2011 -2013 2012 2.5 2014 2.0

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

ATMs reached SR 64.6 billion in December, growing by 14.7 year-onyear, while point of sale transactions stood at SR 15.7 billion.

Cash withdrawals from

PMI increased to 57.9 in December following a slowdown in the previous two months, pointing to a sustained growth and a continued expansion in the non-oil economy.

During December, cement sales reached an all time high of 5.5 million tons. Year-on-year growth of total cement sold stood at 0.8 percent in 2014.

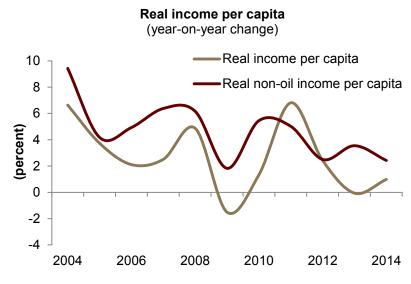


Income Distribution

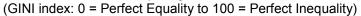
In 2014, real income per capita grew by 1 percent. For the first time, the Central Department of Statistics & Information (CDSI) published the GINI index for income inequality, showing a decline in inequality between 2007 and 2013. The kingdom is the first GCC country to publish its GINI index.

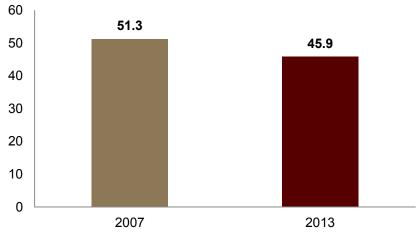
After remaining flat in 2013, real income per capita grew by 1 percent, year-on-year to reach \$21,101 in 2014. In contrast, real non-oil income per capita growth slowed to 2.4 percent in 2014, compared to a growth of 3.6 percent in the previous year.

For the first time, CDSI published the GINI index for Saudi Arabia, showing a score of 46 in 2013, improving from 51 in 2007...

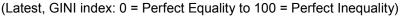


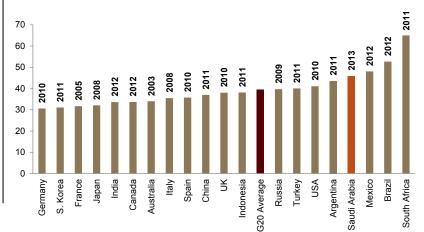
Income inequality in Saudi Arabia









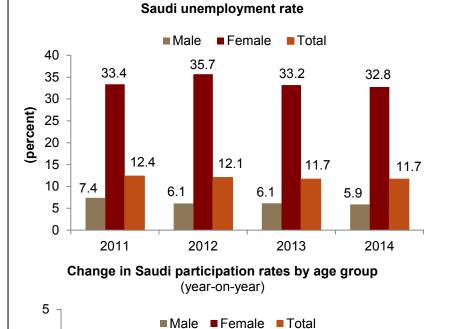


...placing the Kingdom at the far-end of inequality compared to most other G-20 economies, but in line with other emerging markets.



Saudi Labor Market

CDSI released its labor force survey for 2014, showing that overall unemployment rate was unchanged at 11.7 percent. However, the data showed that more females entered the labor force across all age groups. Annual growth in employment of Saudis stood at 4.4 percent, with most of the growth stemming from the private sector.



The overall Saudi unemployment rate was unchanged at 11.7 percent in 2014, with slight declines to both male and female unemployment...

... while more working-age Saudi females entered the labor force across all age groups (as shown by their improved participation rates).

4

3

2

1

0

-1

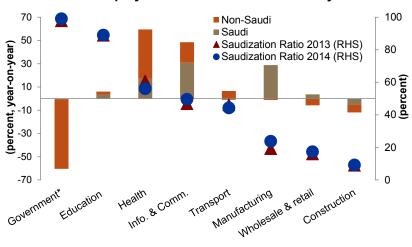
-2

(percentage point)

In 2014, Saudi employment growth stood at 4.4 percent, year-on-year, which was mostly associated with private rather than public entities. This has also resulted in an improvement to their Saudization rates. 」 20-24 25-29 30-34 35-39 40-44 45-49 50-54 55-59

Note: Participation rates are defined as the share of working age population in the labor force.

Growth in employment and Saudization rates by sector

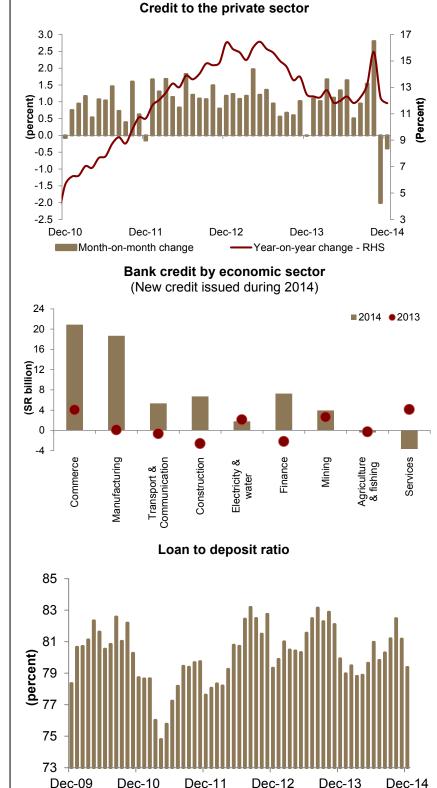


Note: * refers to public administration, defense, and compulsory social security



Bank lending

Bank lending to the private sector recorded its second consecutive monthly decline in December, but sustained double digit annual growth. Credit to commerce and manufacturing was the highest during 2014. The loan-to-deposit ratio fell further to 79.4, dragged down by lower lending activity while growth in deposits was sustained.



Month-on-month bank lending to the private sector fell for the second consecutive month, but sustained positive, double digit annual growth.

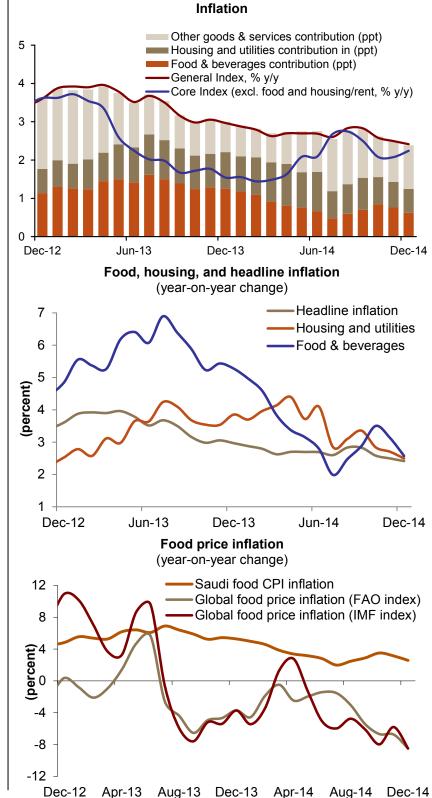
Within the private sector, commerce and manufacturing have been the main recipients of new lending during 2014.

The continued monthly fall in lending coupled with sustained growth in deposits has caused the loan-to-deposit ratio to further decline to 79.4.



Inflation

Data for December shows that CPI slowed for the fourth consecutive month. Both foodstuffs and housing components continued to slow, year-on-year, for the third consecutive month to reach 2.6 percent, and 2.5 percent respectively. Foodstuffs slowed as international food prices continued to decline at a faster rate.



Data for December shows that CPI slowed for the fourth consecutive month to 2.4 percent, year-on-year.

Both foodstuffs and housing components continued to slow, year-on-year, for the third consecutive month to reach 2.6 percent, and 2.5 percent respectively.

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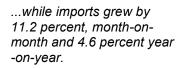


Trade

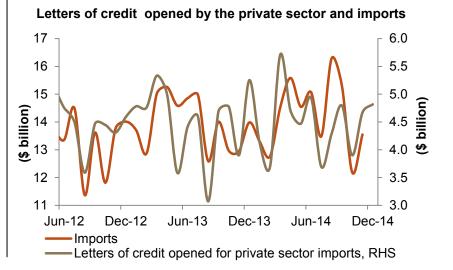
Latest data shows that non-oil exports rebounded in November following a fall in the previous month. Imports grew by 4.6 percent year-on-year in November. Import activity is likely to be strong in 2015 following the recent Royal decrees. New LOCs also suggest a continued increase in import activity in upcoming months.

Non-oil exports 6 30 5 20 4 (\$ billion) 10 (bercent) 0 3 0 2 -10 1 0 -20 May-12 Oct-12 Mar-13 Aug-13 Jan-14 Jun-14 Nov-14 Non-oil exports % change, y/y (RHS) Imports 16 30 14 20 12 10 (bercent) (\$ billion) 8 0 6 4 -10 2 -20 0 Oct-12 May-12 Mar-13 Aug-13 Jan-14 Jun-14 Nov-14 Imports % change, y/y (RHS)

Non-oil exports rebounded in November following a fall in the previous month, increasing by 9.5 percent, month-on-month, but stayed unchanged in yearon-year terms at -0.3 percent...



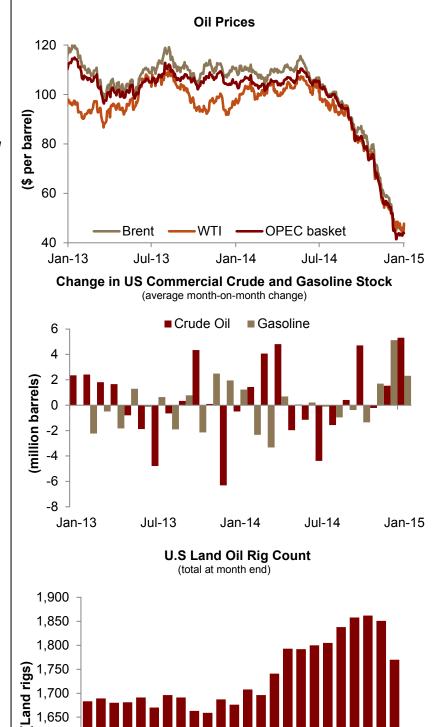
New LOCs opened suggest a continued increase in import activity in upcoming months.

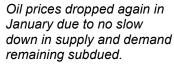




Oil - Global

Oil prices dropped in January, month-on-month, as global oil balances remained in surplus. As future oil prices moved into contago, stocks of both crude and gasoline rose for the second consecutive month. Meanwhile, lower oil prices resulted in US land rigs being down for the third consecutive month in January.





The combination of ample supply and the oil price forward curve moving into contango resulted in steep increases in commercial stocks.

US land oil rigs dropped by 202, month-on-month, in January, the largest monthly drop in six years.

1,650 1,600 1,550 1,500

Jan-13

Jul-13

Jan-14

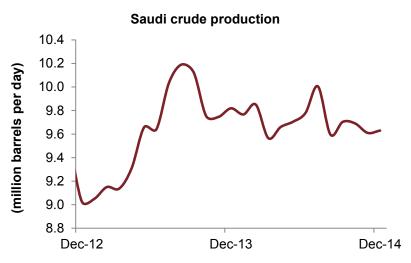
Jul-14

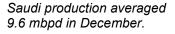
Jan-15



Oil - Regional

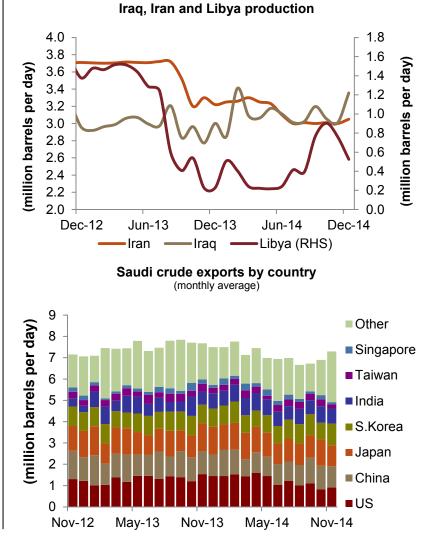
Saudi production remained unchanged, month-on-month, in December. OPEC production held above 30 mbpd regardless of a sharp drop in Libyan supply, as this fall was compensated by a rise in Iraqi production. The policy of cutting prices to maintain/expand market share resulted in Saudi exports increasing in November.





A decline in Libyan production was more than compensated by rises in Iraqi production in December.

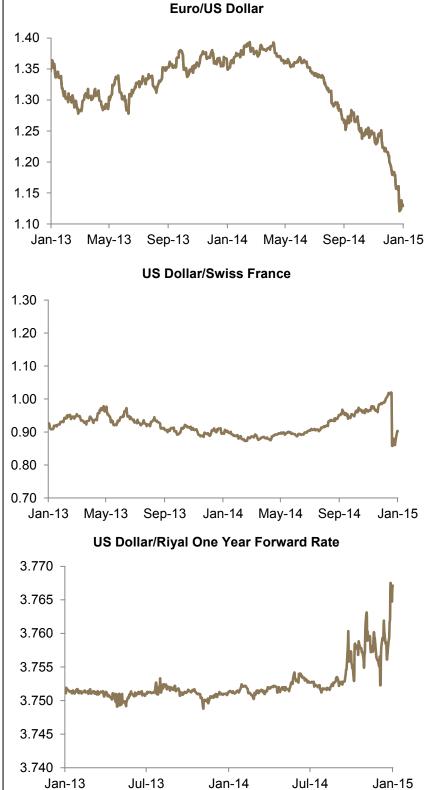
Latest data shows that Saudi exports in November increased, month-onmonth, to back above 7 mbpd, which was last achieved in April 2014.





Exchange Rates

In January, a combination of the further quantitative easing (QE) by the European Central Bank (ECB) and question marks over Greece's membership to the European Union led to the euro approaching an 11 year low against US dollar. Speculative activity resulted in the one year forward US dollar/riyal rate rising sharply.



The euro lost value as the ECB announced a record QE program, whilst elections in Greece brought in an anti-austerity government...

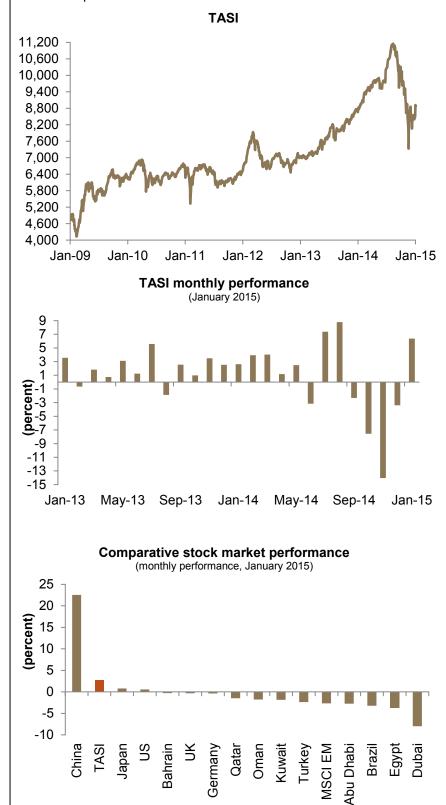
...further pressure was piled on the euro as the Swiss National Bank (SNB) decided to end the policy of keeping a minimum exchange rate for the Swiss franc against the euro.

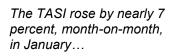
A generally lower oil price environment resulted in speculation against the Saudi riyal rising sharply.



Stock Market

The TASI rose nearly 7 percent in January, month-on-month. The recent Royal decrees, which reinforced the view that the government will not cut expenditure due to lower oil prices, will add renewed confidence to investors going forward. Retail sectors in particular will see better performance in the next few months.





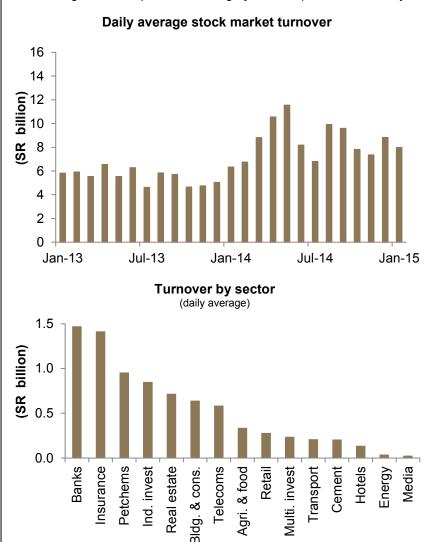
...after four consecutive months of falls...

...resulting in the TASI outperforming most comparative benchmarks, aside from China.



Volumes

Average daily turnover declined 8 percent in January, month-onmonth. Banks and insurance sectors dominated daily turnover but turnover was more prominent amongst the smaller sectors, when considering market capitalization, largely due to speculative activity.



Turnover as percent of market cap (January, 2015)

Retail

Turnover to market cap by sector

Real estate Cement

Agri. & food

Energy

Ind. invest

Multi. invest

Market cap by sector as percent of total

Hotels

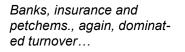
Media

Transport

Insurance

Bldg. & cons.

Average daily turnover declined 8 percent in January, month-on-month.



...but speculation amongst smaller stocks was apparent when considering the higher turnover to market capitalization.

80 60 40

percent) 20

0

Banks

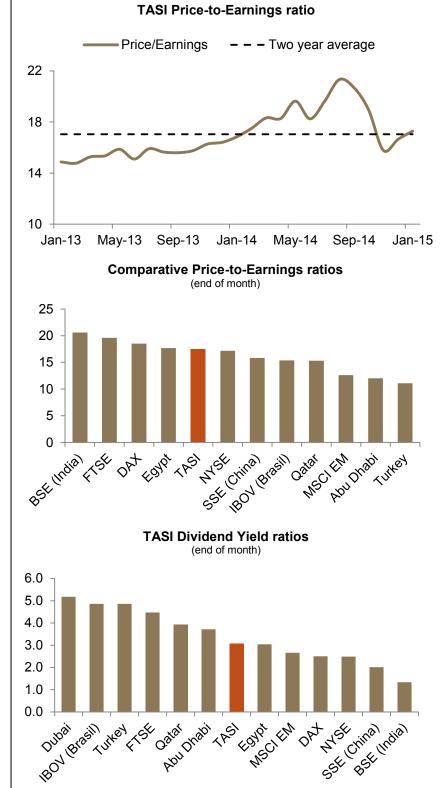
Petchems

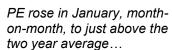
elecoms



Valuations

The TASI's price-to-earnings (PE) picked up in January, month-onmonth. PE trended upwards moving just beyond the two year average with TASI's PE in line with comparative stock markets. TASI's dividend yields remain moderate when compared globally, but on the lower end when compared regionally.





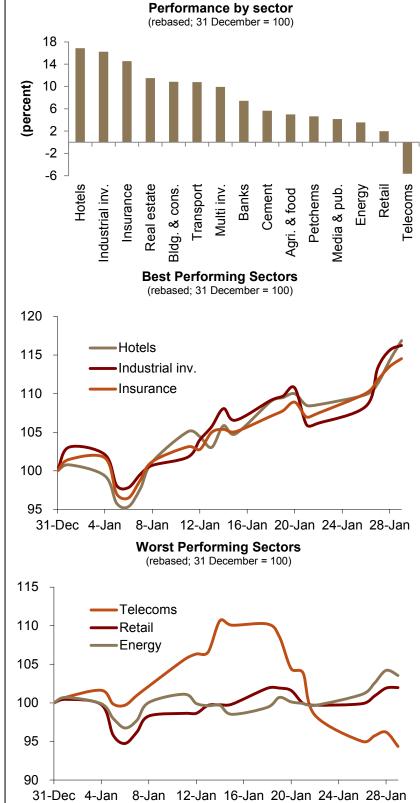
...which is in line with major regional and global indices.

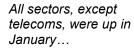
Dividend yields are moderate, but on the lower end when compared against regional benchmarks.



Sectoral Performance

A general uplift in investor sentiment saw all sectors, except for telecoms, performing positively in January with smaller sectors gaining the most. Amongst the worst performers, energy and retail gains were modest whilst telecoms recorded negative performance.





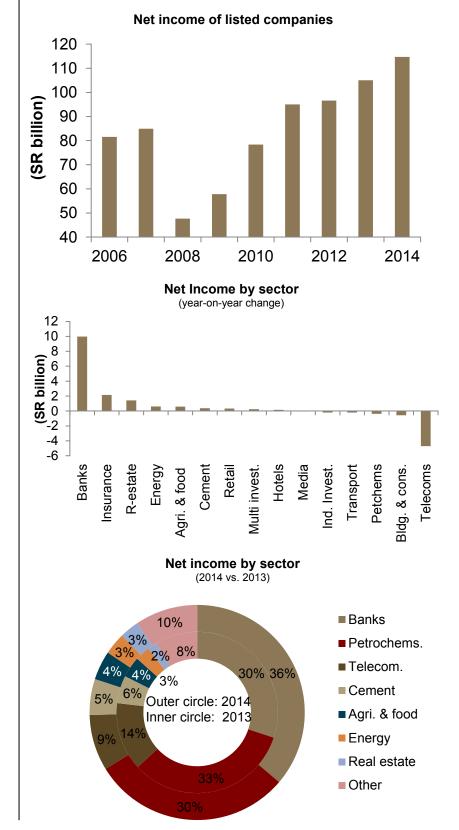
...smaller sectors benefited most from renewed investor confidence...

...telecoms, energy and retail were affected by below par results in Q4 2014.



Full year 2014 results

Net income of listed companies totaled SR114.7 billion in 2014, up by 9 percent, year-on-year. Banks were the stand out performers with the largest increase in net income, year-on-year, up SR10 billion, whilst telecoms losses amounted to nearly SR5 billion, year-on-year.



Net income was up 9.2 percent year-on-year, but quarter-on-quarter was down 38 percent, due to losses in the petchems., telecom and energy sectors.

Of the larger sectors petchems. and telecoms profit fared the worst in 2014, year-on-year...

...resulting in their contribution to profits amongst all listed companies declining.

Key Data

	2008	2009	2010	2011	2012	2013	2014 E	2015 F	2016 F
Nominal GDP									
(SR billion)	1,949	1,609	1,976	2,511	2,752	2,791	2,822	2,759	2,875
(\$ billion)	519.8	429.1	526.8	669.5	734.0	744.3	752.5	735.8	766.7
(% change)	25.0	-17.4	22.8	27.1	9.6	1.4	1.1	-2.2	4.2
Real GDP (% change)									
Oil	4.3	-8.0	-0.1	12.2	5.1	-1.6	1.7	-0.6	-1.6
Non-oil private sector	11.1	4.9	9.7	8.0	5.5	7.0	5.7	5.3	4.7
Government	6.2	6.3	7.4	8.4	5.3	5.1	3.7	3.5	3.3
Total	8.4	1.8	4.8	10.0	5.4	2.7	3.6	2.5	1.8
Oil indicators (average)		o / =						=0.0	
Brent (\$/b)	97.2	61.7	79.8	112.2	112.4	109.6	99.5	79.0	83.0
Saudi (\$/b)	94.0	60.4	77.5	103.9	106.1	104.2	95.5	75.0	79.0
Production (million b/d)	9.2	8.2	8.2	9.3	9.8	9.6	9.7	9.6	9.4
Budgetary indicators (SR billion)									
Government revenue	1,101	510	742	1,118	1,247	1,156	1,046	836	737
Government expenditure	520	596	654	827	873	976	1,100	1,003	968
Budget balance	581	-87	88	291	374	180	-54	-167	-231
(% GDP)	29.8	-5.4	4.4	11.6	13.6	6.5	-1.9	-6.1	-8.0
Domestic debt	235	225	167	135	99	60	44	40	38
(% GDP)	12.1	14.0	8.5	5.4	3.6	2.2	1.6	1.4	1.3
	12.1	14.0	0.0	0.4	0.0	2.2	1.0	1.4	1.0
Monetary indicators (average)									
Inflation (% change)	6.1	4.1	3.8	3.7	2.9	3.5	2.7	2.6	2.9
SAMA base lending rate (%, year	2.5	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.25
end)	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.20
External trade indicators (\$ billion)	284.1	166.9	215.2	317.6	337.5	323.1	270.3	214.1	191.4
Oil export revenues		192.3	215.2	364.7	388.4	377.0	325.8	272.1	254.8
Total export revenues Imports	313.5 100.6	86.4	97.4	120.0	141.8	152.7	150.4	154.7	158.6
Trade balance	212.8	105.9	153.7	244.7	246.6	224.3	175.4	117.4	96.1
Current account balance	132.3	21.0	66.8	158.5	240.0 164.8	134.3	125.1	27.1	2.5
	25.5	21.0 4.9	12.7	23.7	22.4	18.0	125.1	3.7	0.3
(% GDP) Official reserve assets	25.5 442.7								
Official reserve assets	442.7	410.1	445.1	544.0	656.6	725.7	765.9	779.0	796.1
Social and demographic indicators									
Population (million)	25.8	26.7	27.6	28.4	29.2	30.0	30.8	31.7	32.5
Saudi unemployment (15+, %)	10.0	10.5	11.2	12.4	12.0	11.7	11.7	11.3	11.1
GDP per capita (\$)								23,213	
	20,107	10,095	13,113	20,004	20,109	27,010	27,404	20,213	20,001

Sources: Jadwa estimates for 2014 and forecasts for 2015-16. Saudi Arabian Monetary Agency for GDP, monetary and external trade indicators. Ministry of Finance for budgetary indicators. Central Department of Statistics & Information and Jadwa estimates for oil, social and demographic indicators.



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